

# OUR MINING VALUE PROPOSITION

**When you choose BlueScope Plate Supplies you will receive quality steel products and personalised service.**

**Providing you with peace of mind to keep your projects running smoothly, backed by the technical support of BlueScope. Our Mining Value Proposition is based on the following key product and service offerings:**



## REDUCE RISK



### Quality Accredited Steel Products

We reduce risk through our ISO 9001 quality management system accreditation – providing assurance for your business. We understand the importance of material traceability and can provide test certificates to match all our steel plate products, providing peace of mind and consistent high-quality. This removes the hassle and ensures your steel complies to the necessary standards to ensure your products are fit for purpose.

## ACCESS TO STOCK



### Proactive Engagement and Communication

Skilled BlueScope account managers work hard to proactively manage and build relationships at all levels and locations with our Mining customers. Expert project management support is available to ensure our customers are informed and communication is seamless. This ensures access to stock when needed most, to meet critical project deadlines. We have optimised supply chain capability and customer/project stock holdings and we understand the importance of continuity of supply and fit for purpose products.

## REDUCE WORKING CAPITAL



### Supply Chain Management

Mining projects and associated work can be complex, as well as time and resource consuming, requiring specific skill-sets and experience. BlueScope Plate Supplies provides expertise in stock management, supply chain efficiency and inventory optimisation programs. This allows your business to reduce working capital with the peace of mind of stock availability.

## INCREASE REVENUE OPPORTUNITIES



### Project Management Support

We partner with your project team to ensure a long-lasting relationship built on trust. Removing the risk of costly project delays, BlueScope Plate Supplies understands your requirements and provides local support and supply. Backed by the technical and engineering teams from our Port Kembla, NSW steelworks, we work with you every step of your project to save time and deliver the steel you need, ensuring you have confidence to take-on a wide range of projects.

**FOR MORE INFORMATION  
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